

Figure 1

FIG. 2 is a block diagram of a system for providing a user interface for a web browser.

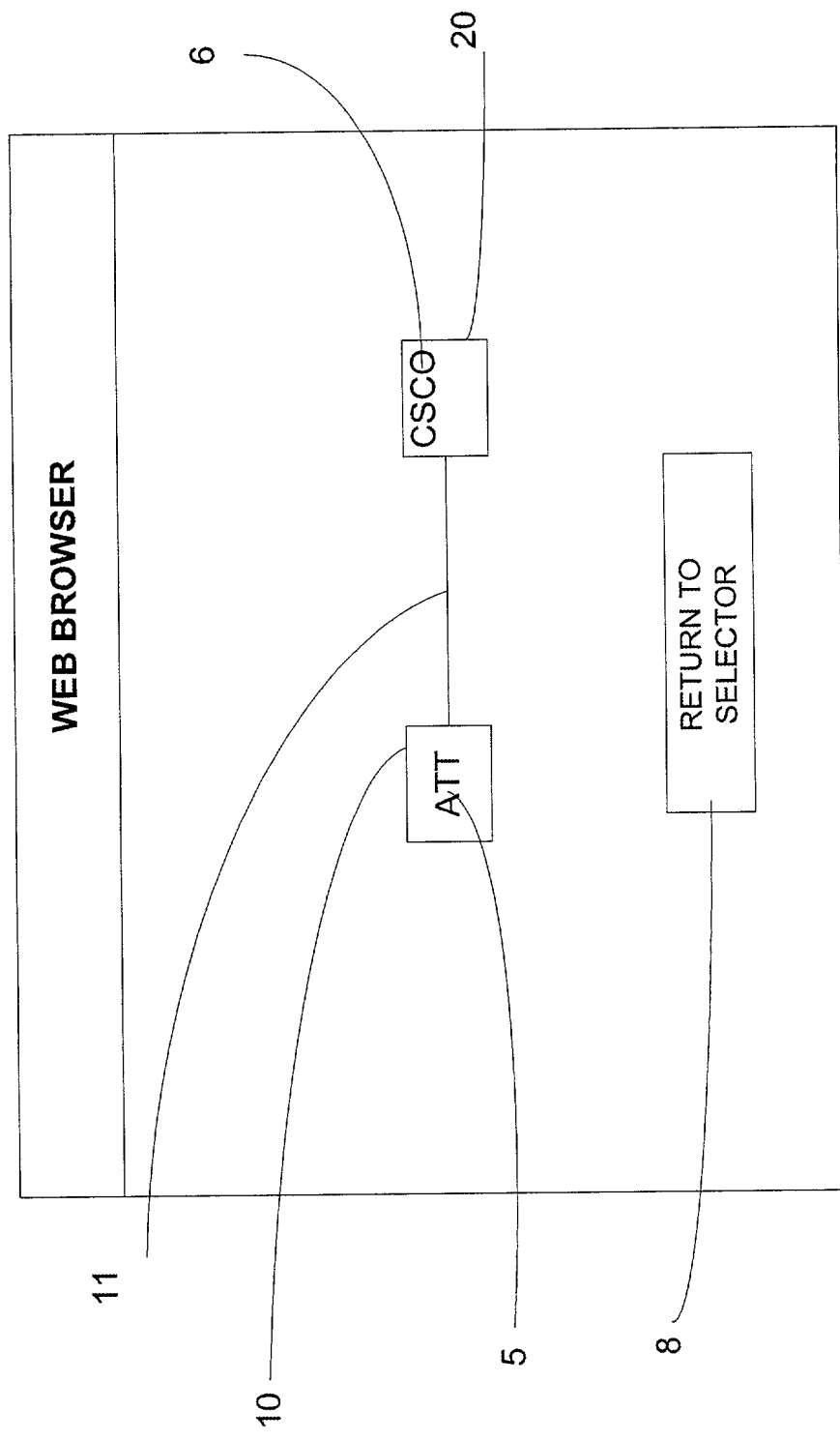


Figure 2

Pop up window with view also

WEB BROWSER

First Company: ATT ▼ 21

Second Company: LU ▼ 22

Show Relationship: Customer - Supplier ▼ 23

Additional Company: ▼ 9

VIEW 24

ADD TO VIEW 25

SAVE VIEW 26

FIGURE 3

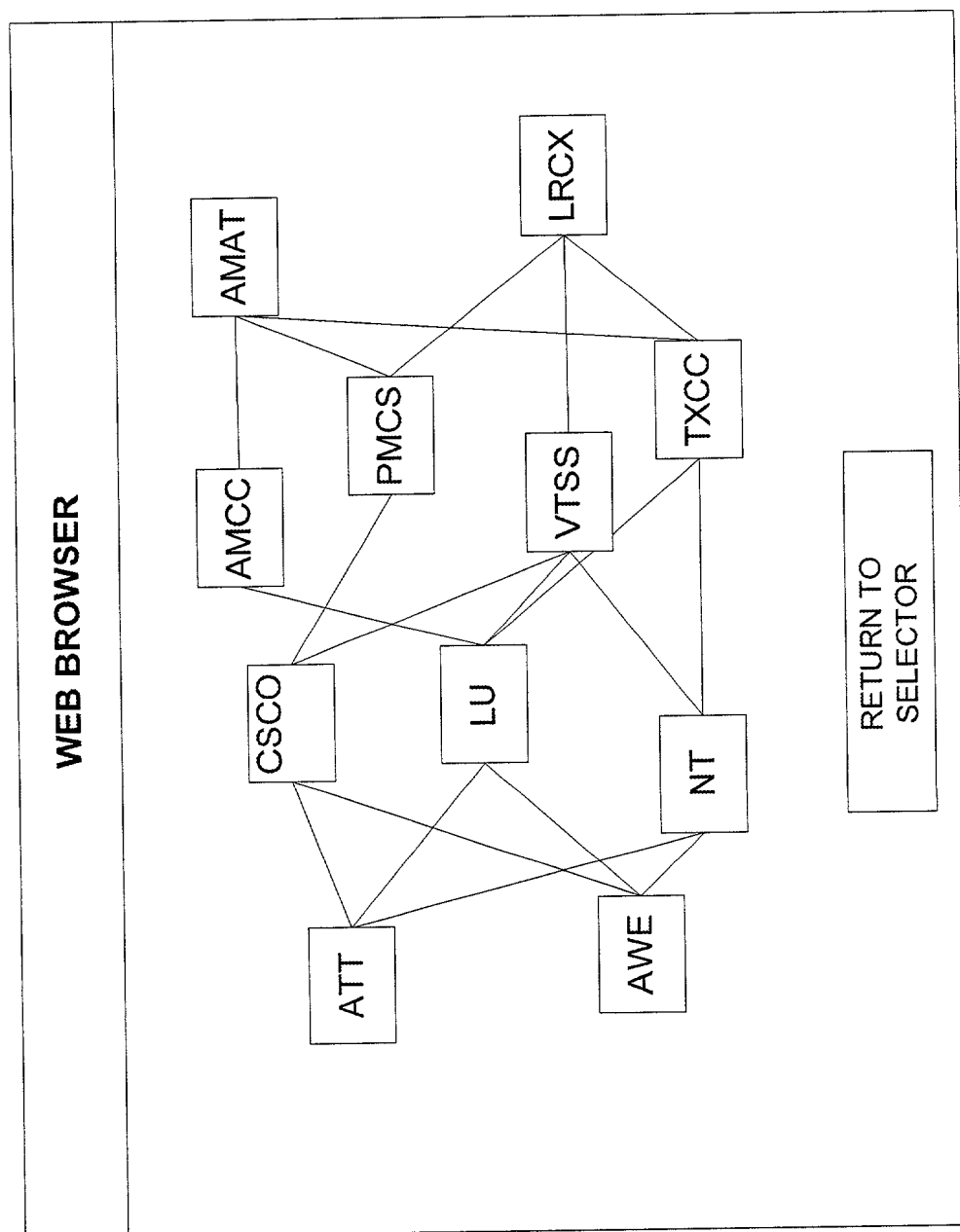


Figure 4

WEB BROWSER			
Companies - Sector:		Fortune 1000 - Telecom	▼
Companies - Individual		TXCC	▼
Show Relationship:		Customer - Supplier	▼
GroupBy:		Industry Segment	▼
Levels:	4	▼	Arrangement: Columns ▼
VIEW		ADD TO VIEW	SAVE VIEW

FIGURE 5

WEB BROWSER

FORTUNE 1000 - Telecom/ Group is Industry Segment in 4 Levels/ Arranged in Columns

31 SEGMENTS

32 COMPANIES

Telecom Service Providers Router and Switch Manufacturers Router and Switch Component Manufacturers Router and Switch Component Machine Manufacturers

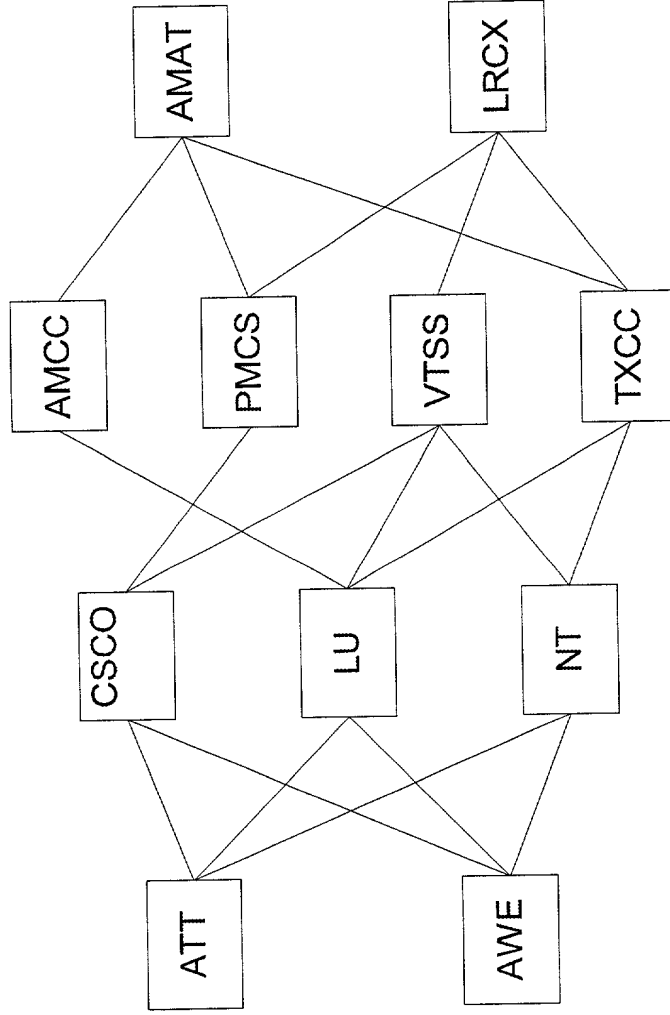


Figure 6

WEB BROWSER

FORTUNE 1000 - Telecom/ Group is Industry Segment in 4 Levels/ Arranged in Columns

SEGMENTS

Telecom Service
Providers

Router and Switch
Manufacturers

Router and Switch
Component
Manufacturers

Router and Switch
Component Machine
Manufacturers

COMPANIES

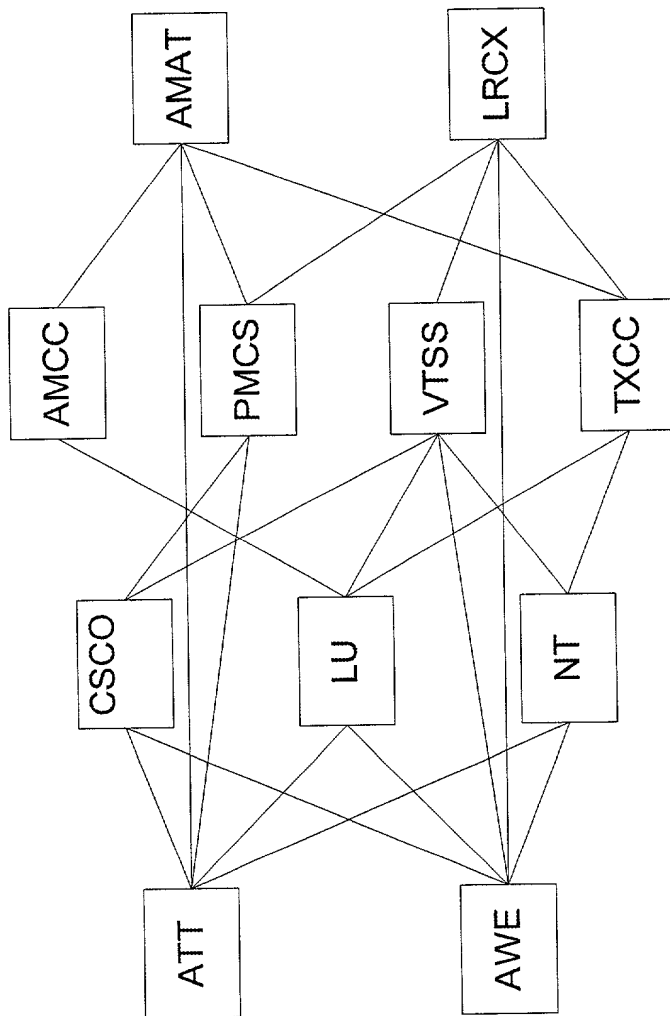


Figure 7

WEB BROWSER

FORTUNE 1000 - Telecom/ Group is Industry Segment in 4 Levels/ Arranged in Columns/
Relative Supplier Strength (in Quartiles) Shown

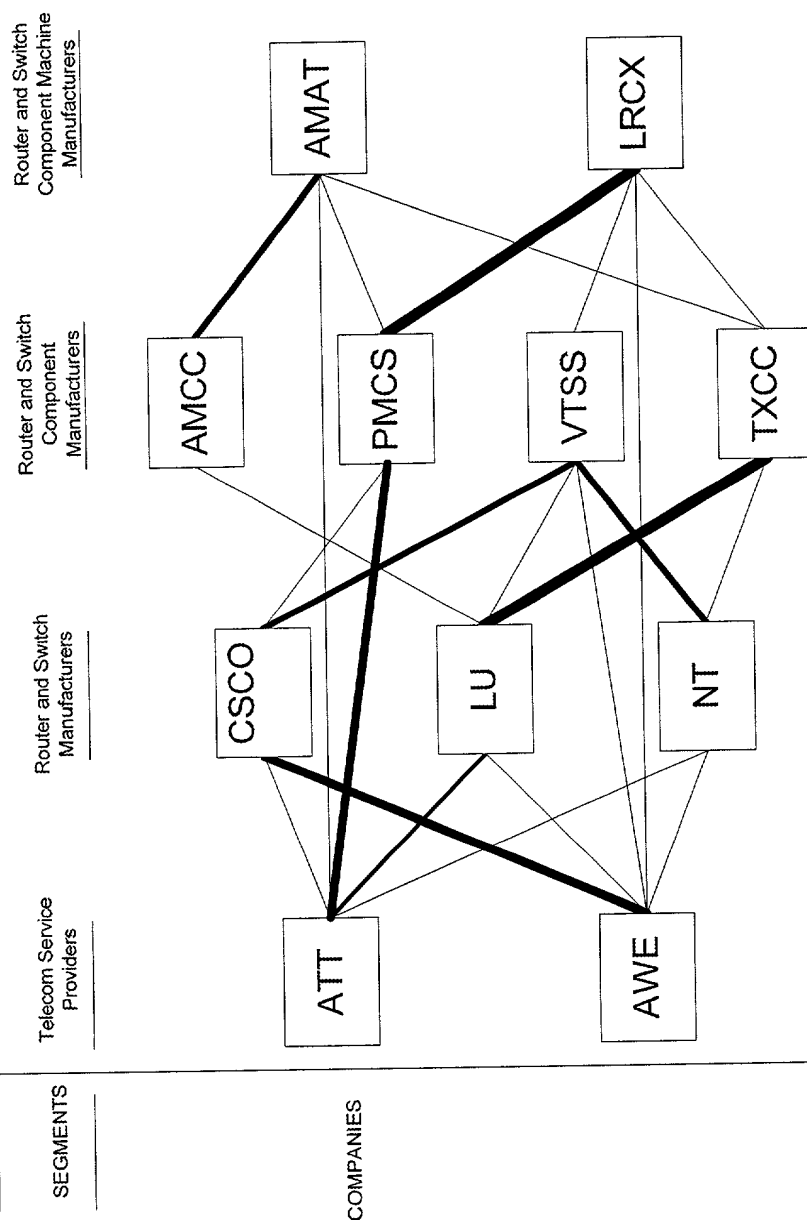


Figure 8

WEB BROWSER

FORTUNE 1000 - Telecom/ Group is Industry Segment in 4 Levels/ Arranged in Columns/
Relative Supplier Strength (in Quartiles) /Ownership /Relative Size (in Quartiles) Shown

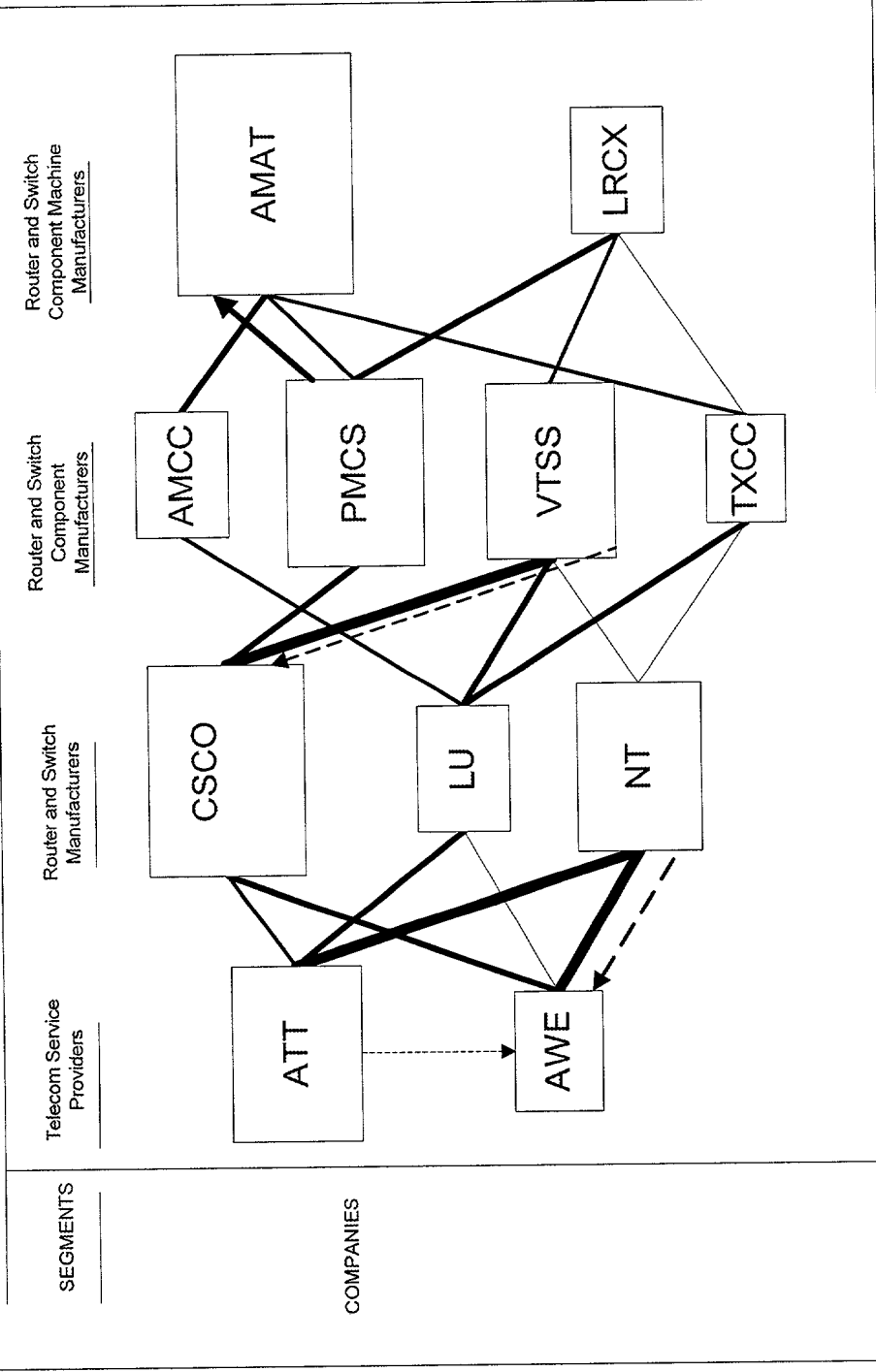


Figure 9

WEB BROWSER

FORTUNE 1000 - Telecom/ Group is Industry Segment in 4 Levels (Line Pattern)/ Arranged in Map (U.S. BY Headquarters/ Relative Supplier Strength (in Quartiles) /Relative Size (in Quartiles)/Relative Profit Margin (in Quartiles) Shown

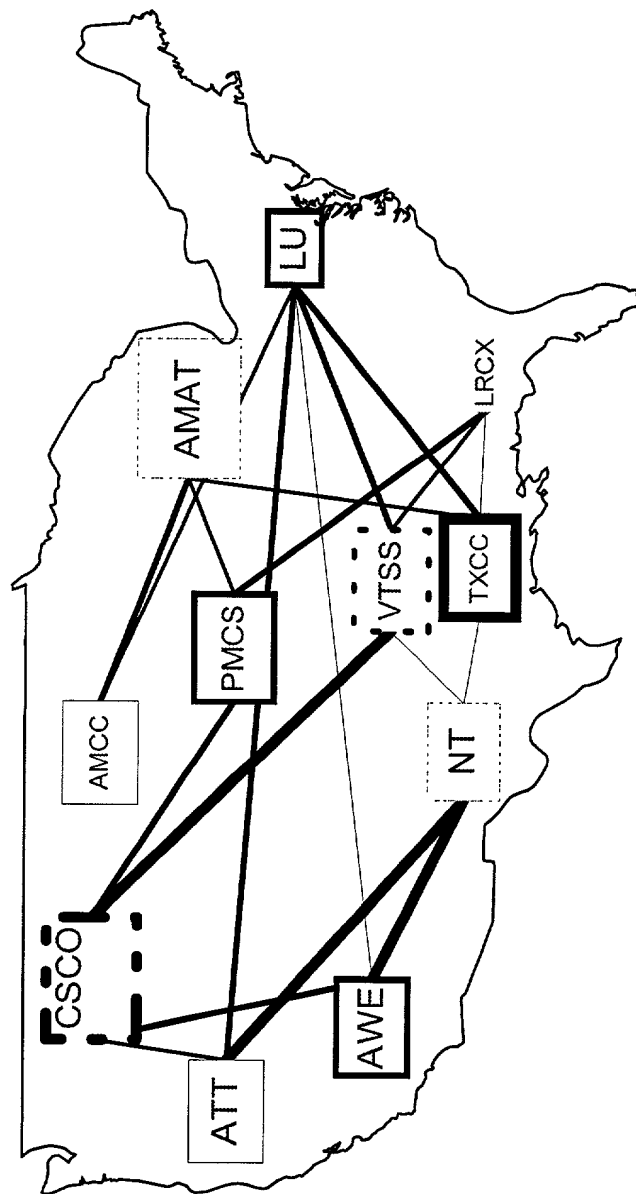


Figure 10

WEB BROWSER

Company LU/Industry Segment is Fortune 1000 - Telecom/
Customer/Supplier Strength (in Quartiles)

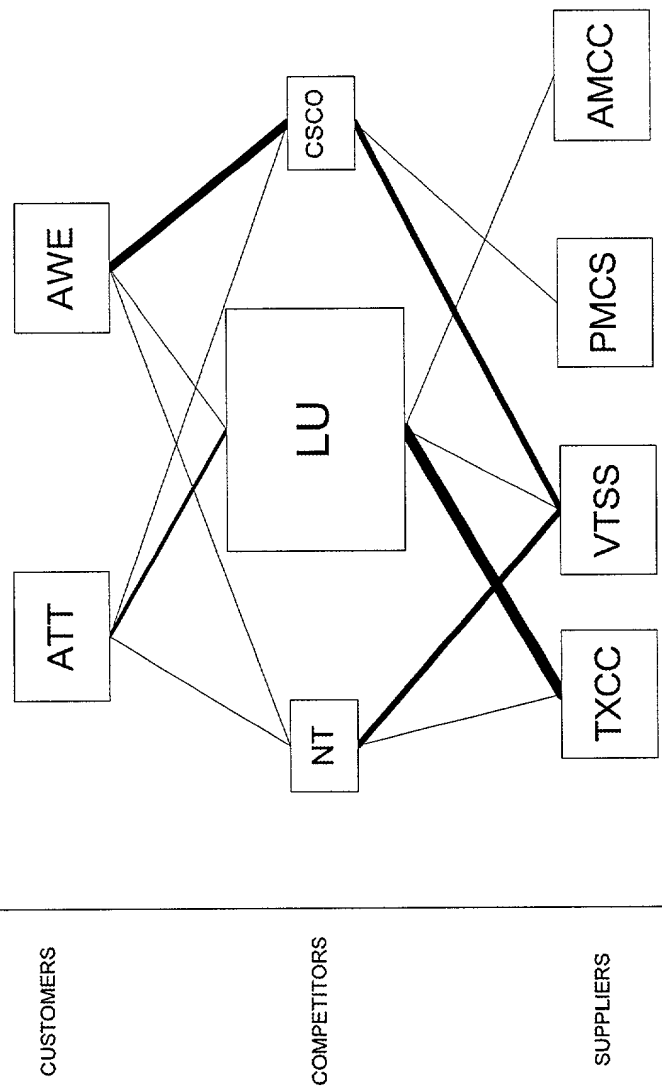


Figure 11

Figure 12: A comparison of the competitive positions of Lucent Technologies and Cisco Systems in the telecommunications equipment market. The diagram shows the relationships between customers, competitors, and suppliers for both companies.

WEB BROWSER

Company Comparison/Split Screen/LU and CSO/
Industry Segment is Fortune 1000 - Telecom/
Customer/Supplier Strength (in-Quartiles)

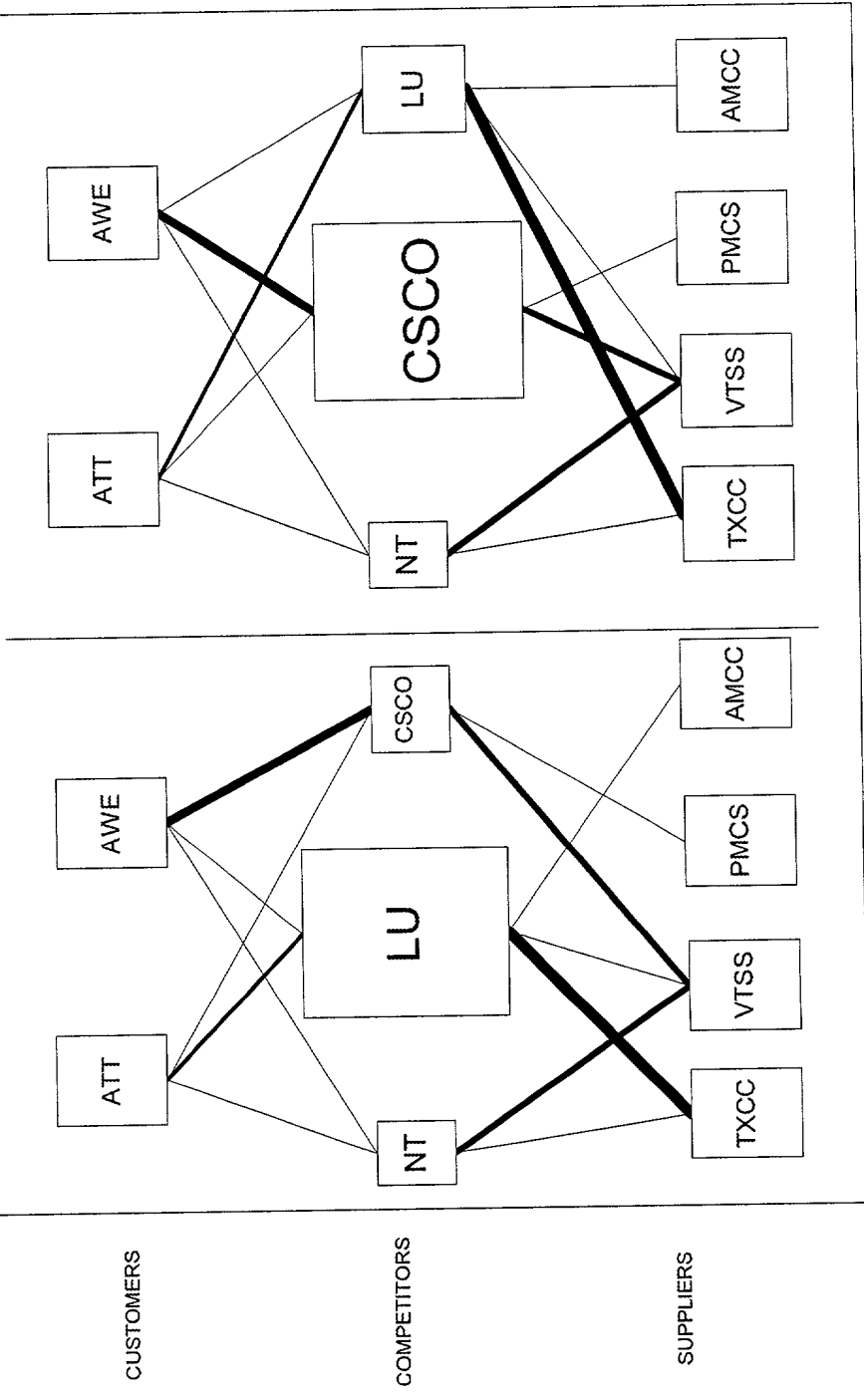


Figure 12

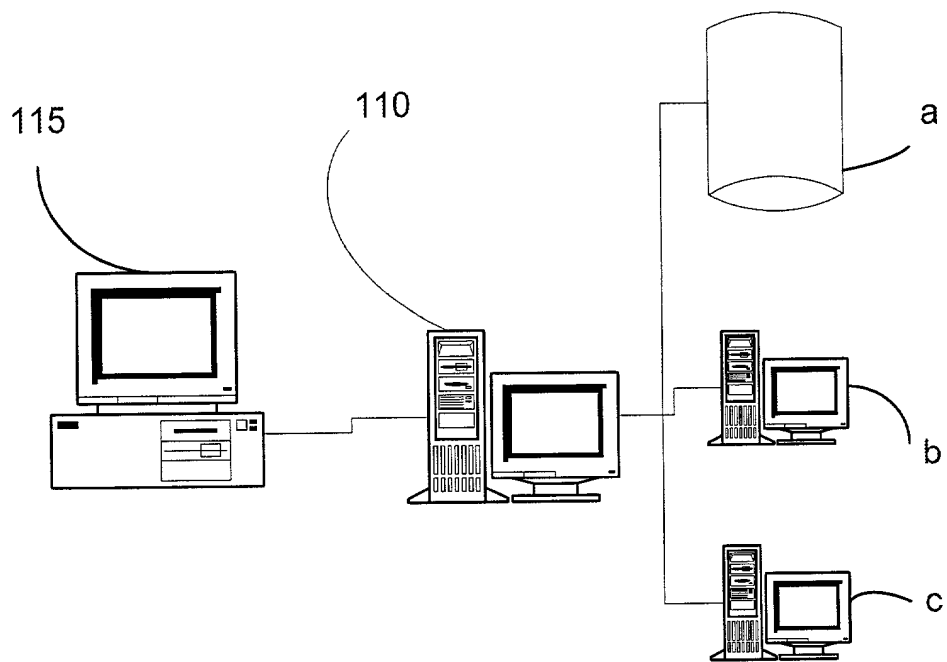


Figure 13